



Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Bartenders	\$16,893	Social and Human Service Assistants	Postsecondary vocational training	\$20,871	Medical and Public Health Social Workers	Bachelor's degree	\$33,022	\$53,011
Bill and Account Collectors	\$23,897	Lodging Managers	Postsecondary vocational training	\$29,363	First-Line Supervisors of Non-Retail Sales Workers	Bachelor's degree	\$41,999	\$99,475
Bookbinders	\$19,235	Prepress Technicians and Workers	Postsecondary vocational training	\$23,379	Graphic Designers	Bachelor's degree	\$26,191	\$46,068
Child Care Workers	\$16,910	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$18,851	Kindergarten Teachers, Except Special Education	Bachelor's degree	\$34,614	\$54,898
Concierges	\$18,264	First-Line Supervisors/Managers of Personal Service Workers	Postsecondary vocational training	\$21,690	Special Education Teachers, Secondary School	Bachelor's degree	\$36,690	\$60,097
Conveyor Operators and Tenders	\$20,261	Construction and Building Inspectors^G	Postsecondary vocational training	\$30,766	Environmental Engineers^G	Bachelor's degree	\$46,601	\$80,556
Correspondence Clerks	\$25,322	Human Resources Assistants, Except Payroll and Timekeeping	Postsecondary vocational training	\$25,287	Compensation, Benefits, and Job Analysis Specialists	Bachelor's degree	\$38,234	\$63,264
Customer Service Representatives^G	\$20,860	Assessors	Postsecondary vocational training	\$24,026	Cost Estimators	Bachelor's degree	\$37,020	\$72,269
Data Entry Keyers	\$19,559	Desktop Publishers	Postsecondary vocational training	\$24,549	Database Administrators	Bachelor's degree	\$37,745	\$78,244
Dispatchers, Except Police, Fire, and Ambulance^G	\$22,449	Procurement Clerks	Postsecondary vocational training	\$24,550	Financial Analysts^G	Bachelor's degree	\$46,458	\$86,417
Electrical and Electronic Equipment Assemblers^G	\$16,730	Potters, Manufacturing	Postsecondary vocational training	\$20,705	Set and Exhibit Designers	Bachelor's degree	\$28,166	\$47,471
First-Line Supervisors of Farming, Fishing, and Forestry Workers	\$25,218	Chemical Technicians^G	Associate degree	\$26,935	Forensic Science Technicians	Bachelor's degree	\$38,169	\$59,090
First-Line Supervisors of Food Preparation and Serving Workers	\$20,369	First-Line Supervisors/Managers of Personal Service Workers	Postsecondary vocational training	\$21,690	Health Educators	Bachelor's degree	\$25,296	\$58,086
First-Line Supervisors of Housekeeping and Janitorial Workers	\$23,169	Occupational Health and Safety Technicians^G	Associate degree	\$23,777	Industrial Engineers^G	Bachelor's degree	\$50,448	\$81,910
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$30,161	Geological Sample Test Technicians^G	Postsecondary vocational training	\$32,723	Cartographers and Photogrammetrists	Bachelor's degree	\$36,325	\$61,132

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First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$30,161	Architectural Drafters^G	Postsecondary vocational training	\$31,163	Architects, Except Landscape and Naval^G	Bachelor's degree	\$44,840	\$87,283
First-Line Supervisors of Production and Operating Workers^G	\$36,166	Mechanical Engineering Technicians^G	Associate degree	\$37,166	Mechanical Engineers^G	Bachelor's degree	\$51,671	\$85,688
Floral Designers	\$16,878	Self-Enrichment Education Teachers	Postsecondary vocational training	\$21,982	Special Education Teachers, Preschool, Kindergarten, and Elementary School	Bachelor's degree	\$34,324	\$57,366
Funeral Attendants	\$17,062	Residential Advisors	Postsecondary vocational training	\$18,049	Dietitians and Nutritionists	Bachelor's degree	\$36,578	\$56,213
Gas Compressor and Gas Pumping Station Operators	\$34,349	Electrical Engineering Technicians^G	Associate degree	\$37,455	Computer Software Engineers, Applications	Bachelor's degree	\$48,219	\$84,870
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$21,803	Surveying Technicians	Postsecondary vocational training	\$28,090	Surveyors	Bachelor's degree	\$32,335	\$60,217
Hotel, Motel, and Resort Desk Clerks	\$17,037	Civi Engineering Technicians	Associate degree	\$32,936	Construction Managers^G	Bachelor's degree	\$53,599	\$101,979
Insurance Policy Processing Clerks	\$25,826	Brokerage Clerks	Postsecondary vocational training	\$29,676	Budget Analysts	Bachelor's degree	\$46,158	\$73,033
Library Assistants, Clerical	\$17,023	Real Estate Sales Agents	Postsecondary vocational training	\$22,340	Appraisers of Real Estate	Bachelor's degree	\$24,026	\$46,678
License Clerks	\$23,804	Eligibility Interviewers, Government Programs	Postsecondary vocational training	\$24,772	Secondary School Teachers, Except Special and Vocational	Bachelor's degree	\$32,360	\$57,385
Locksmiths and Safe Repairers	\$23,953	Radio Mechanics	Postsecondary vocational training	\$30,495	Sales Engineers	Bachelor's degree	\$43,876	\$84,676
Manufactured Building and Mobile Home Installers	\$26,133	Fire Investigators	Postsecondary vocational training	\$33,126	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	Bachelor's degree	\$46,937	\$82,315
Municipal Clerks	\$23,804	Title Examiners, Abstractors, and Searchers	Postsecondary vocational training	\$26,265	Technical Writers	Bachelor's degree	\$37,411	\$67,173
New Accounts Clerks	\$25,846	Statistical Assistants	Postsecondary vocational training	\$28,779	Network and Computer Systems Administrators	Bachelor's degree	\$43,673	\$73,058
Nursing Aides, Orderlies, and Attendants*	\$18,924	Licensed Practical and Licensed Vocational Nurses	Postsecondary vocational training	\$32,650	Medical and Clinical Laboratory Technologists	Bachelor's degree	\$39,453	\$58,930
Occupational Therapy Aides	\$20,067	Occupational Health and Safety Technicians^G	Associate degree	\$23,777	Occupational Health and Safety Specialists^G	Bachelor's degree	\$35,877	\$68,617
Office Machine Operators, Except Computer	\$20,241	Computer Support Specialists	Associate degree	\$27,323	Computer Systems Analysts	Bachelor's degree	\$50,054	\$83,750
Ophthalmic Laboratory Technicians	\$19,773	Medical Appliance Technicians	Postsecondary vocational training	\$22,592	Commercial and Industrial Designers^G	Bachelor's degree	\$29,851	\$57,555
Order Clerks	\$19,871	Loan Interviewers and Clerks	Postsecondary vocational training	\$24,763	Human Resource Specialists	Bachelor's degree	\$27,163	\$60,620

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Outdoor Power Equipment and Other Small Engine Mechanics	\$22,672	Civil Drafters	Postsecondary vocational training	\$31,163	Civil Engineers ^G	Bachelor's degree	\$49,285	\$88,168
Parts Salespersons	\$20,451	Mapping Technicians	Postsecondary vocational training	\$28,090	Computer Software Engineers, Systems Software ^G	Bachelor's degree	\$61,049	\$96,274
Parts Salespersons	\$20,451	Real Estate Sales Agents	Postsecondary vocational training	\$22,340	Meeting and Convention Planners	Bachelor's degree	\$28,248	\$51,932
Payroll and Timekeeping Clerks	\$26,802	First-Line Supervisors of Office and Administrative Support	Postsecondary vocational training	\$30,488	Social and Community Service Managers	Bachelor's degree	\$35,939	\$64,930
Personal and Home Care Aides	\$16,707	Residential Advisors	Postsecondary vocational training	\$18,049	Child, Family, and School Social Workers	Bachelor's degree	\$28,200	\$40,253
Pest Control Workers	\$21,047	Embalmers	Postsecondary vocational training	\$31,851	Athletic Trainers	Bachelor's degree	\$32,695	\$44,631
Pest Control Workers	\$21,047	Real Estate Sales Agents	Postsecondary vocational training	\$22,340	Insurance Sales Agents	Bachelor's degree	\$27,685	\$81,959
Pharmacy Aides	\$16,759	Teacher Assistants	Postsecondary vocational training	\$17,141	Elementary School Teachers, Except Special Education	Bachelor's degree	\$33,256	\$57,826
Photographic Process Workers and Processing Machine	\$17,646	Fine Artists, Including Painters, Sculptors, and Illustrators	Postsecondary vocational training	\$25,006	Multi-Media Artists and Animators	Bachelor's degree	\$29,933	\$56,713
Production, Planning, and Expediting Clerks ^G	\$29,650	Industrial Engineering Technicians ^G	Associate Degree	\$33,107	Management Analysts	Bachelor's degree	\$42,902	\$97,651
Psychiatric Aides	\$17,605	Psychiatric Technicians	Postsecondary vocational training	\$21,146	Substance Abuse and Behavioral Disorder Counselors	Bachelor's degree	\$26,618	\$42,271
Public Address System and Other Announcers	\$18,100	Radio and Television Announcers	Postsecondary vocational training	\$18,136	Writers and Authors	Bachelor's degree	\$22,209	\$49,905
Receptionists and Information Clerks	\$18,478	Travel Agents	Postsecondary vocational training	\$21,331	Personal Financial Advisors ^G	Bachelor's degree	\$35,925	\$130,288
Retail Salespersons	\$17,014	Advertising Sales Agents	Postsecondary vocational training	\$26,036	Market Research Analysts and Marketing Specialists	Bachelor's degree	\$33,545	\$66,865
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$24,112	Paralegals and Legal Assistants	Associate degree	\$27,506	Credit Analysts	Bachelor's degree	\$35,517	\$67,123
Shipping, Receiving, and Traffic Clerks ^G	\$20,886	Agricultural Inspectors ^G	Postsecondary vocational training	\$23,617	Biological Technicians	Bachelor's degree	\$25,129	\$50,413
Stock Clerks and Order Fillers	\$17,032	Teacher Assistants	Postsecondary vocational training	\$17,141	Adult Literacy, Remedial Education, and GED Teachers and Instructors	Bachelor's degree	\$28,515	\$60,760
Telecommunications Line Installers and Repairers	\$27,133	Industrial Engineering Technicians ^G	Associate degree	\$33,107	Logisticians ^G	Bachelor's degree	\$43,188	\$77,080
Telemarketers	\$16,666	Advertising Sales Agents	Postsecondary vocational training	\$26,036	Public Relations Specialists ^G	Bachelor's degree	\$28,667	\$62,480
Tellers	\$19,499	Bookkeeping, Accounting, and Auditing Clerks	Postsecondary vocational training	\$23,008	Accountants and Auditors	Bachelor's degree	\$41,172	\$77,192

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Veterinary Assistants and Laboratory Animal Caretakers	\$16,904	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$18,851	Middle School Teachers, Except Special and Vocational Education	Bachelor's degree	\$33,659	\$56,735

* Wage from the March 2011 National Occupational Employment and Wage Estimates

>Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green**^G have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

>Wages shown are taken from Indiana's 2010 Occupational Employment Statistics report.

Research has highlighted the increasing importance of skills, basic and otherwise.

Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Cathy Boatman at (812) 428-4464.